## **BP105T. COMMUNIUCATION SKILLS (Theory)**

30 Hours

#### **Course content:**

Unit-I 07 Hours

**Communication Skills:** Introduction, Definition, The Importance of Communication, the communication process – Source, Message, Encoding, Channel, Decoding, Receiver, Feedback, Context.

**Barriers to communication:** Physiological Barriers, Physical Barriers, Cultural Barriers, Language Barriers, Gender Barriers, Interpersonal Barriers, Psychological Barriers, Emotional barriers.

**Perspectives in communication:** Introduction, Visual perception, Language, Other factors affecting our perspective - Past Experiences, Prejudices, Feelings, Environment.

Unit-II 07 Hours

**Elements of communication:** Introduction, Face to Face Communication - Tone of Voice, Body Language (Non-verbal communication), Verbal Communication, Physical Communication.

**Communication styles:** Introduction, The Communication Styles Matrix with example for each Direct communication style, Spirited Communication Style, Systematic Communication Style, Considerate Communication Style.

Unit-III 07 Hours

**Basic listening skills:** Introduction, Self-Awareness, Active Listening, Becoming an Active Listening in difficult situations.

**Effective written communication:** Introduction, When and When Not to Use Written Communication- Complexity of the Topic, Amount of Discussion' Required, Shades of Meaning, Formal Communication.

**Writing effectively:** Subject Lines, Put the Main Point First, Know Your Audience, Organization of the Message.

Unit-IV 05 Hours

**Interview skills:** Purpose of an interview, Do's and Don'ts of an interview.

**Giving presentations:** Dealing with Fears, planning your Presentation, Structuring Your Presentation, Delivering Your Presentation, Techniques of Delivery.

Unit-V 04 Hours

**Group discussion:** Introduction, Communication skills in group discussion, Do's and Don'ts of group discussion.

## **BP111P. COMMUNIUCATION SKILLS (Practical)**

2 Hours / Week

#### **Course content:**

The following learning modules are to be conducted using words worth<sup>®</sup> English language lab software.

# Basic communication covering the following topics

Meeting People.

Asking Questions.

Making Friends.

What did you do?

Do's and Don'ts.

## **Pronunciations covering the following topics**

Pronunciation (Consonant Sounds).

Pronunciation and Nouns.

Pronunciation (Vowel Sounds).

### **Advanced Learning**

Listening Comprehension / Direct and Indirect Speech.

Figures of Speech.

Effective Communication.

Writing Skills.

Effective Writing. Interview

Handling Skills.

E-Mail etiquette. Presentation Skills.

## **Recommended Books: (Latest Edition)**

- Basic Communication Skills for Technology, Andreja. J. Ruther Ford, 2 Edition, Pearson Education, 2011.
- Communication Skills, Sanjay Kumar, Pushpalata, 1 Edition, Ox ford Press, 2011.
- Organizational Behavior, Stephen P. Robbins, 1 Edition, Pearson, 2013.
- Brilliant- Communication Skills, Gill Hasson, 1 Edition, Pearson Life, 2011.
- The Ace of Soft Skills: Attitude, Communication and Etiquette for success, Gopala Swamy Ramesh, 5 Edition, Pearson, 2013.

- Developing Your Influencing Skills, Deborah Dalley, Lois Burton, Margaret, Green hall, 1st Edition Universe of Learning Ltd., 2010.
- Communication Skills for Professionals, Konar Nira, 2 Edition, New arrivals, PHI, 2011.
- Personality Development and Soft Skills, Barun K Mitra, 1 st Edition, Oxford Press, 2011
- Soft Skill for Everyone, Butter Field, 1<sup>st</sup> Edition, Cengage Learning India Pvt. Ltd., 2011.
- Soft Skills and Professional Communication, Francis Peters S.J., 1<sup>St</sup> Edition, McGraw Hill Education, 2011.
- Effective Communication, John Adair, 4<sup>th</sup> Edition, Pan MacMillan, 2009.
- Bringing Out the Best in People, Aubrey Daniels, 2<sup>nd</sup> Edition, McGraw Hill, 1999.